

FIG. 1

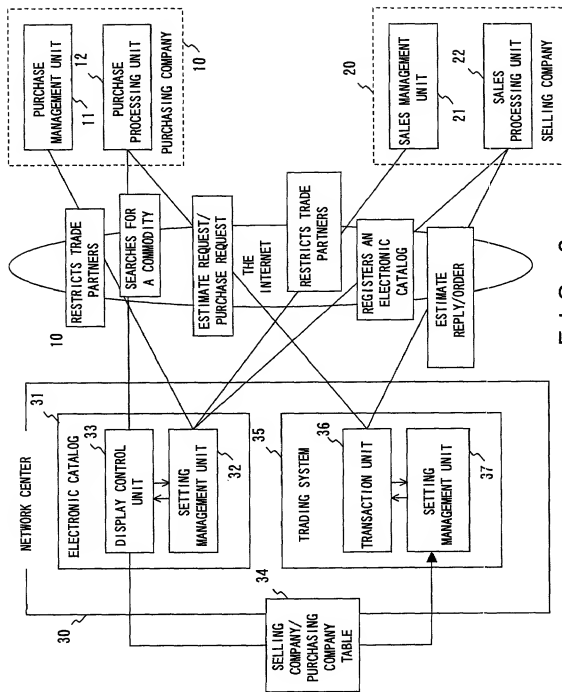


FIG. 2

COMMODITY NUMBER	ITEM	STANDARD PRICE
KY000001	NOTEBOOK	1 0 0	
KY000002	NOTEBOOK	1 2 0	
KY000003	NOTEBOOK	1 5 0	
⋮			
KX000001	ERASER	5 0	
⋮			

FIG. 4

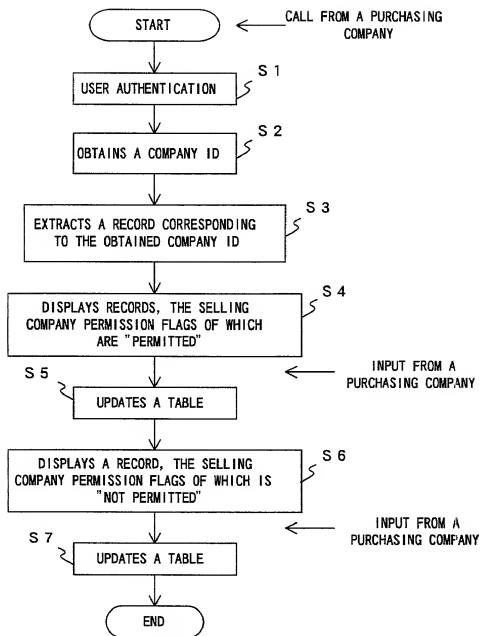
COMMODITY NUMBER	SELLING COMPANY ID	PURCHASING COMPANY ID	SELLING PRICE	DELIVERY TIME
KY0000001	H567	K102	9 3	3 DAYS	
KY0000001	H567	K103	1 0 5	4 DAYS	
KY0000001	H300	K102	9 2	7 DAYS	
KY0000002	H567	K102	4 5	5 DAYS	
.....					

FIG. 5

SELLING COMPANY ID	PURCHASING COMPANY ID	SELLING COMPANY PERMISSION FLAG	PURCHASING COMPANY PERMISSION FLAG
H 700	K 200	Y (PERMITTED)	Y
H 700	K 201	N (NOT PERMITTED)	Y
H 700	K 202	N	N
:			
H 701	K 200	Y	Y
H 701	K 201	Y	Y
H 701	K 202	N	Y
:			

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FIG. 7



SELLING COMPANY ID	PURCHASING COMPANY ID	SELLING COMPANY PERMISSUON FLAG	PURCHASING COMPANY PERMISSUON FLAG
H700	K200	Y	Y
H701	K200	N	Y
H702	K200	N	N
H703	K200	Y	Y
H704	K200	Y	N
H705	K200	N	N

FIG. 8A

SELLING COMPANY ID	PURCHASING COMPANY ID	SELLING COMPANY PERMISSUON FLAG	PURCHASING COMPANY PERMISSUON FLAG
H700	K200	Y	Y
H703	K200	Y→N	Y
H704	K200	Y	N

FIG. 8B

SELLING COMPANY ID	PURCHASING COMPANY ID	SELLING COMPANY PERMISSUON FLAG	PURCHASING COMPANY PERMISSUON FLAG
H701	K200	N	Y
H702	K200	N	N
H705	K200	N→Y	N

FIG. 8C

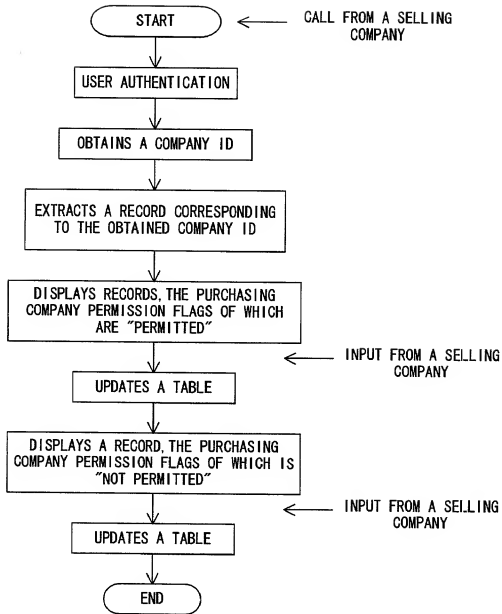


FIG. 9

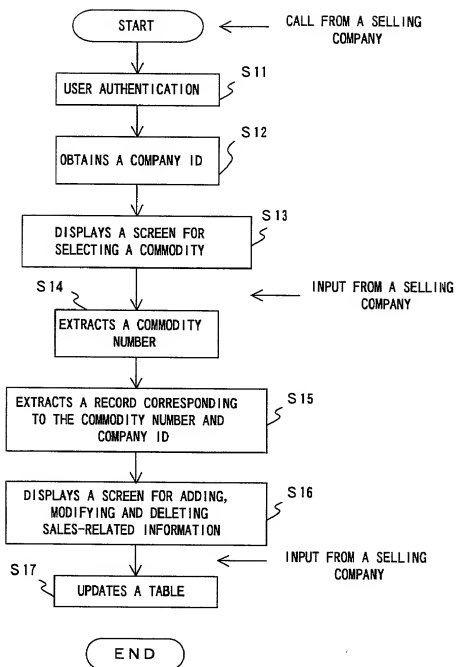


FIG. 10

COMMODITY NUMBER	SELLING COMPANY ID	PURCHASING COMPANY ID	SELLING PRICE	DELIVERY TIME
KY0000001	H567	K102	93	3 DAYS
KY0000001	H567	K103	105	4 DAYS

FIG. 11A

COMMODITY NUMBER	SELLING COMPANY ID	PURCHASING COMPANY ID	SELLING PRICE	DELIVERY TIME
KY0000001	H567	K102	93	3 DAYS
KY0000001	H567	K103	105	4 DAYS
KY0000001	H567	K104	98	4 DAYS

FIG. 11B

COMMODITY NUMBER	SELLING COMPANY ID	PURCHASING COMPANY ID	SELLING PRICE	DELIVERY TIME
KY0000001	H567	K102	93	3 DAYS
KY0000001	H567	K103	100	4 DAYS

FIG. 11C

COMMODITY NUMBER	SELLING COMPANY ID	PURCHASING COMPANY ID	SELLING PRICE	DELIVERY TIME
KY0000001	H567	K102	93	3 DAYS

FIG. 11D

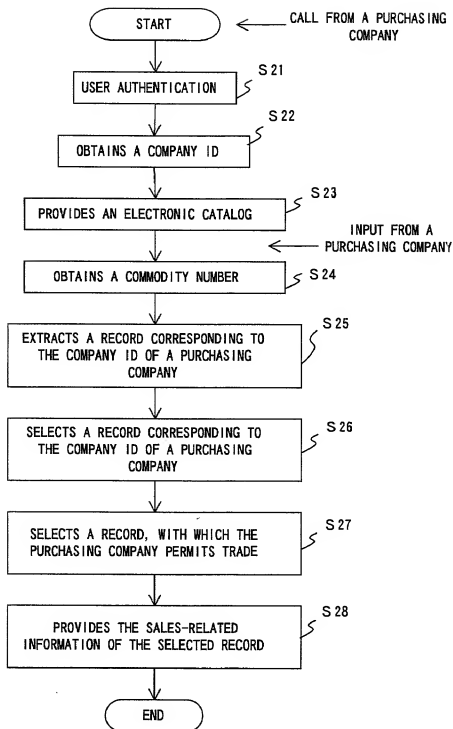


FIG. 12

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ITEM : NOTEBOOK

PHYSICAL INFORMATION : A4 30 PAGES

PHYSICAL INFORMATION : A4 30 PAGES

YES

NO

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DISPLAY OF SALES-RELATED INFORMATION

NAME OF PURCHASING COMPANY : ADVERTISEMENT AGENT Z
 ITEM : NOTEBOOK
 STANDARD PRICE : 100
 PHYSICAL INFORMATION : A4 30 PAGES
 PLACE OF DELIVERY : CHIBA PREFECTURE

NAME OF SELLIG COMPANY	PRICE	TIME OF DELIVERY	REMARKS
TRADE COMPANY A	9 3	3 DAYS	
TRADE COMPANY B	9 2	7 DAYS	

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COMMODITY NUMBER	SELLING COMPANY ID	PURCHASING COMPANY ID	SELLING PRICE	DELIVERY TIME
KY0000001	H567	K102	93	3 DAYS
KY0000001	H567	K103	105	4 DAYS
KY0000001	H300	K102	92	7 DAYS
KY0000001	H313	K102	97	5 DAYS
KY0000001	H313	K103	96	5 DAYS
KY0000002	H684	K102	99	4 DAYS
:				

COMMODITY NUMBER	SELLING COMPANY ID	PURCHASING COMPANY ID	SELLING PRICE	DELIVERY TIME
K Y 0000001	H 567	K 102	93	3 DAYS
K Y 0000001	H 567	K 103	105	4 DAYS
K Y 0000001	H 300	K 102	92	7 DAYS
K Y 0000001	H 313	K 102	97	5 DAYS
K Y 0000001	H 313	K 103	96	5 DAYS

COMMODITY NUMBER	SELLING COMPANY ID	PURCHASING COMPANY ID	SELLING PRICE	DELIVERY TIME
K Y 0000001	H 567	K 102	93	3 DAYS
K Y 0000001	H 300	K 102	92	7 DAYS
K Y 0000001	H 313	K 102	97	5 DAYS

COMMODITY NUMBER	SELLING COMPANY ID	PURCHASING COMPANY ID	SELLING PRICE	DELIVERY TIME
K Y 0000001	H 567	K 102	93	3 DAYS
K Y 0000001	H 300	K 102	92	7 DAYS

FIG. 15D

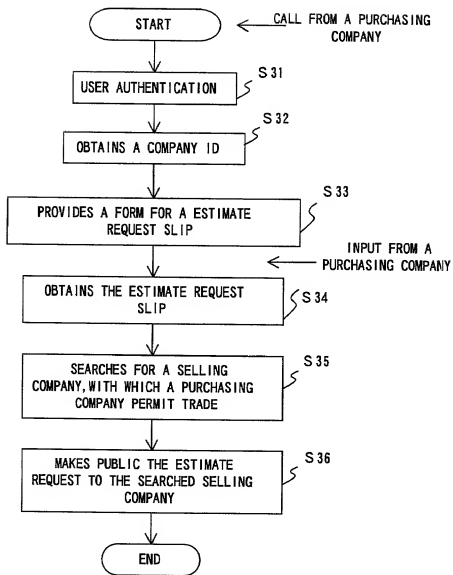


FIG. 16

ESTIMATE REQUEST SLIP
NAME OF PURCHASING COMPANY : ADVERTISEMENT AGENT Z ITEM : NOTEBOOK STANDARD PRICE : 100 PHYSICAL INFORMATION : A4 30 PAGES PLACE OF DELIVERY : CHIBA PREFECTURE

FIG. 17A

ESTIMATE REPLY SLIP
NAME OF PURCHASING COMPANY : ADVERTISEMENT AGENT Z ITEM : NOTEBOOK STANDARD PRICE : 100 PHYSICAL INFORMATION : A4 30 PAGES PLACE OF DELIVERY : CHIBA PREFECTURE PRICE : 91 YEN TIME OF DELIVERY : 7 DAYS NAME OF SELLING COMPANY : TRADE COMPANY C VALID : FOR 3 MONTHS

FIG. 17B

PURCHASE REQUEST SLIP

NAME OF PURCHASING COMPANY : ADVERTISEMENT AGENT Z

ITEM : NOTEBOOK

STANDARD PRICE : 100

PHYSICAL INFORMATION : A4 30 PAGES

PLACE OF DELIVERY : CHIBA PREFECTURE

DESIRED PRICE : 90 YEN

TIME OF DELIVERY : 5 DAYS

FIG. 18

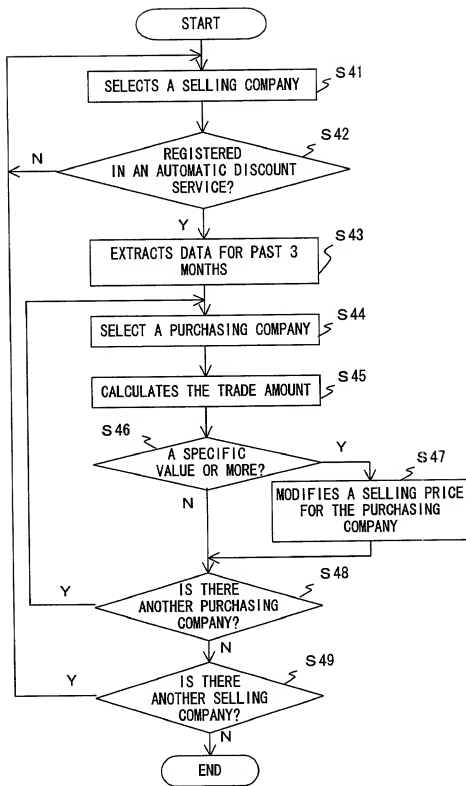


FIG. 19

SELLING COMPANY ID	PURCHASING COMPANY ID	DATE OF TRADE	TRADE AMOUNT
H567	K102	1999-12-11	6,500
H567	K102	1999-12-11	3,000
H300	K102	1999-12-11	1,000
H567	K103	1999-12-12	4,000
§	§	§	§

FIG. 20

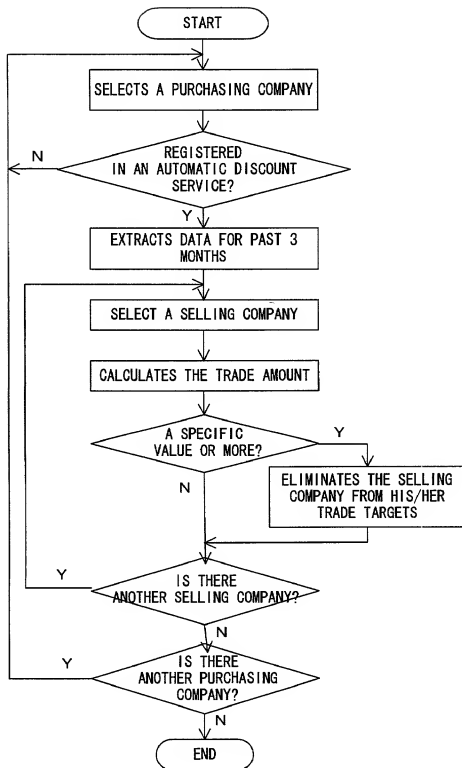


FIG. 21

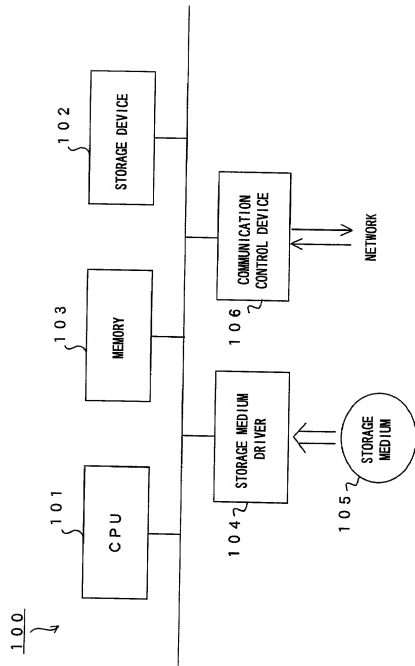


FIG. 22

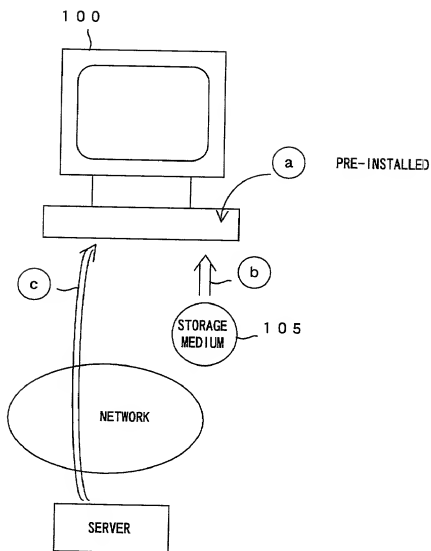


FIG. 23